

Local Public Companies

The list of public companies spans many industries and includes mortgage finance giants, technology firms, defense contractors, hotel operators, energy producers and even a couple of radio broadcasters. They are ranked by 2007 revenue.



BY ADAM B. AUJEL

A Capital One employee talks finance with a middle-schooler.



AES

AES's Buffalo Gap wind farm in Texas. The firm boosted its wind-generation capacity last year.



BY SHIRA YUDKOFF — WASHINGTONPOST.COM

Cogent Communications provides broadband services in North America and Europe.

RANK		COMPANY			FINANCIALS						EMPLOYEES		
2007	2006	2005	Name	Location	Business	Revenue (millions)	Net income (millions)	Assets (millions)	Stockholder equity (millions)	Annual dividend	Fiscal year	Total	Area
1	—	—	Fannie Mae	Washington	Mortgage secondary market	\$43,355.0	\$(2,050.0)	\$882,547.0	\$44,011.0	\$1.90	Dec. 31	5,700	4,800
2	1	—	Freddie Mac	McLean	Mortgage secondary market	43,104.0	(3,094.0)	794,368.0	26,724.0	1.75	Dec. 31	5,385	4,884
3	3	1	Lockheed Martin Corp.	Bethesda	Aerospace, defense, systems and IT	41,862.0	3,033.0	28,926.0	9,805.0	1.47	Dec. 31	140,000	22,600
4	4	3	General Dynamics Corp.	Falls Church	Aerospace and defense	27,240.0	2,072.0	25,733.0	11,768.0	1.16	Dec. 31	83,500	5,800
5	5	4	Capital One Financial Corp.	McLean	Financial services	19,132.4	1,570.3	150,590.4	24,294.1	0.11	Dec. 31	27,000	800
6	—	—	Computer Sciences Corp.	Falls Church	Information technology	14,854.0	397.3	13,740.2	5,540.0	None	March 30	91,000	11,000
7	—	6	AES Corp.	Arlington	Electric power production	13,588.0	(95.0)	34,453.0	3,164.0	None	Dec. 31	28,000	400
8	6	5	Marriott International Inc.	Bethesda	Lodging	12,990.0	696.0	8,942.0	1,429.0	0.29	Dec. 30	151,000	14,512
9	7	8	Danaher Corp.	Washington	Manufacturing — diversified	11,025.9	1,369.9	17,471.9	9,085.7	0.11	Dec. 31	50,000	65
10	11	10	Coventry Health Care Inc.	Bethesda	Managed health care	9,879.5	626.1	7,158.8	3,301.5	None	Dec. 31	15,000	398
11	9	7	Pepco Holdings Inc.	Washington	Electric power distribution	9,366.4	334.2	15,111.0	4,018.4	1.04	Dec. 31	5,131	2,591
12	8	11	Sallie Mae	Reston	Higher-education finance	9,171.1	(896.4)	155,565.0	5,223.5	0.25	Dec. 31	10,797	688
13	10	9	Gannett Co.	McLean	Media	7,439.5	1,055.6	15,887.7	9,017.2	1.42	Dec. 30	46,100	2,400
14	13	14	Host Hotels & Resorts Inc.	Bethesda	Hotel real estate investing	5,426.0	727.0	11,812.0	5,441.0	1.00	Dec. 31	243	202
15	12	12	NVR Inc.	Reston	Home building and mortgage financing	5,129.3	334.0	2,194.4	1,129.4	None	Dec. 31	4,119	1,000
16	14	15	The Washington Post Co.	Washington	Media and education	4,180.4	288.6	6,004.5	3,461.2	8.20	Dec. 31	19,000	3,600
17	—	—	BearingPoint Inc.	McLean	Management and technology consulting	3,455.6	(362.7)	1,981.4	(469.3)	None	Dec. 31	17,100	NA
18	18	20	NII Holdings Inc.	Reston	Wireless telecommunications	3,296.3	378.4	5,436.7	2,168.4	None	Dec. 31	9,873	165
19	16	17	W.R. Grace & Co.	Columbia	Manufacturing — chemicals and construction products	3,115.2	80.3	3,869.0	(0.4)	None	Dec. 31	6,500	1,400
20	17	18	WGL Holdings Inc.	Washington	Natural gas distribution	2,646.0	107.9	3,046.4	980.8	1.37	Sept. 30	1,638	1,638
21	19	—	DynCorp International Inc.	Falls Church	Government contracting/technology	2,082.3	27.0	1,362.9	379.7	None	March 30	14,600	1,374
22	21	21	CACI International Inc.	Arlington	Information technology	1,938.0	78.5	1,791.9	813.8	None	June 30	10,400	5,714
23	20	22	USEC Inc.	Bethesda	Uranium enrichment	1,928.0	96.6	3,087.8	1,309.5	None	Dec. 31	2,866	90
24	26	37	HealthExtras Inc.	Rockville	Pharmacy benefits management	1,857.7	39.3	551.4	300.3	None	Dec. 31	524	170
25	27	40	CapitalSource Inc.	Chevy Chase	Commercial finance	1,537.3	176.3	18,040.4	2,582.3	2.38	Dec. 31	562	331
26	22	25	Foundation Coal Holdings Inc.	Linthicum Heights	Coal production	1,489.7	32.6	1,908.2	336.3	0.20	Dec. 31	3,000	100
27	25	34	Watson Wyatt Worldwide Inc.	Arlington	Human resources consulting	1,486.5	116.3	1,529.7	787.5	0.30	June 30	6,600	535
28	29	30	ManTech International Corp.	Fairfax	Information technology	1,448.1	67.2	937.5	551.3	None	Dec. 31	7,300	3,250
29	23	24	XO Holdings Inc.	Herndon	Telecommunications	1,428.7	(115.7)	1,090.1	42.3	None	Dec. 31	4,416	500
30	28	32	SRA International Inc.	Fairfax	Information technology and strategic consulting	1,268.9	63.4	847.7	625.5	None	June 30	5,201	4,305
31	34	46	American Capital Strategies Ltd.	Bethesda	Alternative asset management	1,240.0	700.0	11,732.0	6,441.0	3.72	Dec. 31	684	361
32	33	45	XM Satellite Radio Holdings Inc.	Washington	Satellite broadcasting	1,136.5	(682.4)	1,609.2	(984.3)	None	Dec. 31	1,068	649
33	38	36	Orbital Sciences Corp.	Dulles	Launch vehicle and satellite systems	1,084.1	56.7	788.3	433.1	None	Dec. 31	3,100	1,550
34	35	—	Hughes Communications Inc.	Germantown	Broadband satellite networks and services	970.6	43.5	1,129.8	262.4	None	Dec. 31	1,872	1,274
35	30	27	Primus Telecommunications Group Inc.	McLean	Telecommunications	902.2	15.7	460.4	(447.5)	None	Dec. 31	1,817	130
36	39	38	AvalonBay Communities Inc.	Alexandria	Apartment communities	812.7	358.2	6,736.5	3,026.7	3.40	Dec. 31	1,898	400
37	32	28	Interstate Hotels & Resorts Inc.	Arlington	Hotel ownership and management	800.1	22.8	470.9	189.5	None	Dec. 31	19,700	200
38	—	43	ePlus Inc.	Herndon	Supply chain management	791.6	17.4	418.1	146.2	None	March 31	649	271
39	41	41	Micros Systems Inc.	Columbia	Hospitality and retail information systems	785.7	80.0	846.8	551.1	None	June 30	4,360	825
40	45	49	Ciena Corp.	Linthicum	Telecommunications/networking equipment	779.8	82.8	2,416.3	850.2	None	Oct. 31	1,797	680
41	37	33	American Woodmark Corp.	Winchester	Manufacturing — cabinets	760.9	32.6	348.7	226.1	0.21	April 30	5,151	791
42	40	39	Maximus Inc.	Reston	Government services	738.6	(8.3)	564.5	409.4	0.40	Sept. 30	6,120	558
43	60	—	ICF International Inc.	Fairfax	Professional services	727.1	40.6	393.0	164.8	None	Dec. 31	2,743	1,251
44	36	31	GTSI Corp.	Chantilly	Government systems contracting	723.5	(1.8)	226.7	77.7	None	Dec. 31	679	625
45	48	70	DiamondRock Hospitality Co.	Bethesda	Hotels	710.9	68.3	2,131.6	1,080.3	0.96	Dec. 31	18	18
46	42	52	LaSalle Hotel Properties	Bethesda	Hotel real estate investing	662.4	89.8	2,111.3	1,038.1	1.95	Dec. 31	31	31
47	55	63	VSE Corp.	Alexandria	Diversified professional services	653.2	14.1	171.8	56.4	0.16	Dec. 31	1,223	450
48	43	42	Hanger Orthopedic Group Inc.	Bethesda	Prosthetic and orthotic services	637.4	19.3	759.7	190.5	None	Dec. 31	3,500	225
49	44	44	RCN Corp.	Herndon	Telecommunications	636.1	(152.0)	1,095.8	116.9	9.33	Dec. 31	1,600	250
50	46	47	Choice Hotels International Inc.	Silver Spring	Hotel franchising	615.5	111.3	328.4	(157.1)	0.64	Dec. 31	1,760	411

Local Public Companies



COMSCORE



FEDERAL REALTY INVESTMENT TRUST



STANLEY

ComScore Chairman Gian Fulgoni, left, with chief executive Magid Abraham.

Federal Realty Investment Trust owns and manages 18.2 million square feet of shopping malls.

The Pentagon provides 70 percent of employee-owned Stanley's revenue.

RANK	COMPANY			Location	Business	FINANCIALS						EMPLOYEES		
	2007	2006	2005			Name	Revenue (millions)	Net income (millions)	Assets (millions)	Stockholder equity (millions)	Annual dividend	Fiscal year	Total	Area
51	--	--		Brookfield Homes	Fairfax	Residential home building	\$583.0	\$16.0	\$1,351.0	\$380.0	\$0.40		459	112
52	50	55		Corporate Executive Board Co.	Arlington	Research and consulting	532.7	80.6	544.8	67.5	1.60	Dec. 31	2,439	1,829
53	49	51		SI International Inc.	Reston	Information technology	510.8	19.3	461.4	260.7	None	Dec. 29	4,500	1,100
54	52	50		Federal Realty Investment Trust	Rockville	Retail real estate	485.9	195.5	2,989.3	1,114.6	2.37	Dec. 31	301	299
55	--	--		FBR Capital Markets Corp.	Arlington	Financial services	484.9	5.2	608.7	506.7	None	Dec. 31	758	569
56	51	53		Allied Capital Corp.	Washington	Private equity	461.7	153.3	5,214.6	2,771.9	2.64	Dec. 31	177	130
57	59	68		NeuStar Inc.	Sterling	Clearinghouse/directory services	429.2	92.3	616.7	480.5	None	Dec. 31	977	506
58	47	--		USA Mobility Inc.	Alexandria	Telecommunications/paging	424.6	(5.2)	484.1	373.6	3.60	Dec. 31	978	86
59	56	57		Corporate Office Properties Trust	Columbia	Real estate investment trust	410.2	34.8	2,931.9	822.6	1.30	Dec. 31	357	37
60	63	--		Stanley Inc.	Arlington	Government contracting	409.4	10.7	238.0	134.2	None	March 31	2,700	790
61	--	56		Fairchild Corp.	McLean	Design/retail of motorcycle apparel, aerospace	356.0	(0.3)	357.4	92.9	None	Sept. 30	784	31
62	61	65		MicroStrategy Inc.	McLean	Software	350.7	58.5	241.4	103.3	None	Dec. 31	1,582	703
63	--	54		Radio One Inc.	Lanham	Radio broadcasting	330.3	(387.1)	1,667.7	633.1	None	Dec. 31	1,073	233
64	58	61		Trex Co.	Winchester	Wood-polymer decking	329.0	(75.9)	328.7	94.0	None	Dec. 31	754	468
65	62	66		TNS Inc.	Reston	Data communications	325.6	(2.8)	383.1	92.3	None	Dec. 31	687	258
66	66	72		Strayer Education Inc.	Arlington	Post-secondary education	318.0	64.9	343.8	188.5	1.31	Dec. 31	163	790
67	65	73		Martek Biosciences Corp.	Columbia	Biotechnology	306.8	32.0	596.7	531.7	None	Oct. 31	515	190
68	70	76		NCI Inc.	Reston	Government technology contracting	304.4	12.6	178.7	80.2	None	Dec. 31	2,000	660
69	64	104		Farmer Mac	Washington	Agricultural mortgage secondary market	284.5	6.7	4,977.6	223.6	0.40	Dec. 31	42	37
70	67	64		Argon ST Inc.	Fairfax	Communications and surveillance systems	282.2	14.7	329.6	274.8	None	Sept. 30	970	600
71	--	--		Deltek Inc.	Herndon	Enterprise applications software	278.2	22.5	166.2	(86.2)	None	Dec. 31	1,226	694
72	71	78		Intersections Inc.	Chantilly	Credit management and identity-theft protection	271.7	6.9	206.3	114.8	None	Dec. 31	1,022	500
73	68	71		Comstock Homebuilding Cos.	Reston	Residential home builder	266.2	(87.5)	259.0	46.5	None	Dec. 31	142	50
74	69	77		Washington Real Estate Investment Trust	Rockville	Real estate investment trust	255.7	61.9	1,898.3	486.5	1.68	Dec. 31	305	305
75	73	83		Blackboard Inc.	Washington	Enterprise software	239.4	12.9	502.3	184.7	None	Dec. 31	891	525
76	75	90		United Therapeutics Corp.	Silver Spring	Biotechnology	210.9	19.9	587.0	295.8	None	Dec. 31	288	93
77	82	95		Liquidity Services Inc.	Washington	Online auction marketplace for surplus goods	198.6	11.0	111.1	82.0	None	Sept. 30	589	91
78	76	85		CoStar Group Inc.	Bethesda	Commercial real estate information services	192.8	16.0	321.8	281.8	None	Dec. 31	1,345	605
79	72	80		Advisory Board Co.	Washington	Health-care business research and decision support	189.8	27.4	286.2	138.5	None	March 31	855	800
80	77	89		MCG Capital Corp.	Arlington	Commercial finance	187.1	86.6	1,637.6	834.7	1.76	Dec. 31	95	96
81	81	84		Cogent Communications Group Inc.	Washington	Broadband Internet services	185.7	(31.0)	455.3	138.8	None	Dec. 31	451	209
82	80	109		GeoEye Inc.	Dulles	Satellite imagery & geospatial services	183.8	42.4	790.0	216.9	None	Dec. 31	415	155
83	79	--		Emergent BioSolutions Inc.	Rockville	Biopharmaceuticals/vaccines	182.9	22.9	273.5	171.2	None	Dec. 31	560	200
84	85	75		LCC International Inc.	McLean	Telecommunications	145.7	(30.8)	151.5	44.7	None	Dec. 31	1,250	135
85	88	92		TeleCommunication Systems Inc.	Annapolis	Wireless telecommunications	144.2	(1.3)	82.1	44.0	None	Dec. 31	517	5
86	87	88		QuadraMed Corp.	Reston	Health-care information systems technology	137.4	63.0	172.4	108.1	None	Dec. 31	763	247
87	93	102		Online Resources Corp.	Chantilly	Financial technology services outsourcing	135.1	10.9	340.7	138.2	None	Dec. 31	625	360
88	96	111		JER Investors Trust Inc.	McLean	Real estate debt investment	134.6	23.1	1,376.2	10.8	2.44	Dec. 31	none	none
89	89	94		Integral Systems Inc.	Lanham	Satellite control systems	128.7	12.8	136.1	106.5	0.28	Sept. 30	455	225
90	90	97		First Potomac Realty Trust	Bethesda	Real estate investment trust	124.6	0.5	1,052.3	330.8	1.36	Dec. 31	135	105
91	74	--		Tier Technologies Inc.	Reston	Electronic payment processing	111.1	(3.0)	166.4	137.5	None	Sept. 30	816	105
92	94	93		Chindex International Inc.	Bethesda	Health care	105.9	2.7	62.9	27.9	None	March 31	1,007	15
93	91	87		Bresler & Reiner Inc.	Rockville	Commercial and residential real estate	103.9	(9.3)	922.1	128.8	0.60	Dec. 31	27	27
94	101	98		Versar Inc.	Springfield	Global project management	102.7	5.3	36.8	19.4	None	June 30	364	180
95	95	99		Opnet Technologies Inc.	Bethesda	Network management software	95.1	8.0	147.7	112.9	None	March 31	494	301
96	--	--		Sucampo Pharmaceuticals Inc.	Bethesda	Pharmaceuticals	91.9	13.2	110.0	86.5	None	Dec. 31	104	53
97	--	--		ComScore	Reston	Digital marketing intelligence	87.2	19.3	147.7	102.6	None	Dec. 31	452	140
98	92	100		American Community Properties Trust	St. Charles	Land development and property management	85.4	(0.5)	360.7	12.4	0.30	Dec. 31	252	114
99	98	107		Cuisine Solutions Inc.	Alexandria	Food preparation	80.3	10.5	42.8	24.6	None	June 30	354	230
Not Ranked (this company did not file fiscal 2007 results)														
--	--	19		Sunrise Senior Living Inc.	McLean	Senior-living communities	--	--	--	--	--	Dec. 31	41,000	5,900