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<In>: 1:3:2:1
<Fr>: Jeff Cowart <jcowart@deltastategies.us>
<Su>: Talking Points

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<Creation Date>: 9/1/2004 10:22 AM
<Subject>: Talking Points

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Steve:

Here are proposed talking points.

Jeff

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Steve Snow - Talking Points

Key Greenvest Project Points

Transportation - Greenvest proposes to build \$207 million in master plan roads.

Schools - Greenvest will build 6 schools and give them to the county. Includes: 4 elementary schools; 1 middle school; and 1 high school

Work Force Housing Initiative - Greenvest has conceived an innovative approach to helping the county achieve affordable workforce housing goals. Essentially this is a public-private partnership in which the developer, the builder, the county and the lender participate to create discounts on housing. Also, through unique second-deed of trust program, contributes continuing funds to promote affordable workforce housing in the county.

Hospitals and Health Care - Greenvest is in discussions with Loudoun Hospital Center to donate 50 acres to establish a much-needed hospital and healthcare complex in the Dulles South area.

Parks Funding - Greenvest will build a 200-acre district park complex.

Active Adult Community Initiative - Greenvest has incorporated innovative planning for adult housing and community support

" This proposal from Greenvest represents the kind of innovation and community investment that the current Board of Supervisors wants to see from forward-thinking developers

" When you look at this proposal carefully, given the investment in infrastructure and community initiatives that are included, this project will have a positive impact on the County and serve citizens responsibly

" I think the Greenvest project may prove itself to be a leader not only in the way this current Board of Supervisors would like to see Dulles South develop, but overall for the way developers must invest in our communities for the future

Key Hospital Points

" Before I was elected, I said the establishment of hospital and health care in Dulles South is a priority and I have continued to fight for that as a top priority of my service as Supervisor

" I am delighted that Greenvest has not only recognized the wisdom of locating hospital and health care facilities on the Route 50 corridor, but that it is willing to invest in making it a reality by engaging in discussions with Loudoun Hospital Center

" This inclusion of a hospital site by Greenvest in its proposal underscores the wisdom of a Comprehensive Plan Amendment for Health Care Facilities that ensures equal access across the county to health care.

" I look forward to assisting Greenvest and Loudoun Hospital Center in any way I can to help expedite the establishment of hospital and health care services in Dulles South

On Question of Greenvest Political Contributions

" Steve Snow's vote cannot be bought and sold

" I served my country in the military for 25 years to protect and preserve democracy and the buying and selling of votes was not among those values

" If Greenvest, or any other development, is successful in getting my vote, it will be because that developer has heard the mandates from this current Board of Supervisors that developers are expected to make significant contributions to the infrastructure of our County and be more responsive and responsible in meeting the needs of our citizens